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## Greg Secker, top forex trader and the National Achievers Congress

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Interview by Ben Salisbury

Greg Secker was a very successful trader who was able to retire in his late 20's. He now runs one of the UK's most successful training companies for potential traders, called 'Knowledge To Action'.

Greg will be appearing at the National Achievers Congress this weekend (July 2nd – July 4th) at the Excel London Exhibition Centre alongside some of the UK's most successful businessmen such as Alan Sugar and Richard Branson. Greg will give a talk on how to be successful in trading.

Myfinances.co.uk caught up with Greg and asked him about his career as a trader, the motivation behind 'Knowledge To Action' and his message to his audience when he speaks at the National Achievers Congress.

### • When did you begin your career as a trader?

My career began at Thomas Cook Financial Services. It was here I first learned about trading when I moved to the foreign exchange division to run a new business entitled the Virtual Trading Desk – the first online real-time Forex trading platform. From here I went to Mellon Financial Corporation where I was a Vice President at 25.

### • Which areas did you specialise in?

I've always specialised in foreign exchange. It's a \$4 trillion market, the largest in the world – if you can't get excited about that then you shouldn't be a trader.

### • Were there any areas that you found difficult to understand, and, if so, what helped you get a handle on them?

Proprietary trading was a whole new area to me. Traders who just covered flow or client positions didn't teach me anything I could really use in later life. It was the prop traders, a small group I worked with when I ran the trading floor business out in Toronto, Ontario, Canada that gave me my first very real insights into reading the markets and placing discretionary positions. From this I formulated a strategy, and started getting active.

### • Which markets did you work in?

All capital markets as well as equity – but FX is where I prefer to trade.

### • What motivated you to start 'Knowledge To Action'?

When I left Mellon aged 27, I spent three months trading from my living room floor in my house. I had friends camping out through the week just so we could all wake up and hit the markets at 5am every morning. It was a surreal period but it got to a point where I knew it couldn't continue – my girlfriend was going nuts. I had enjoyed teaching my friends about the markets and I wanted to continue teaching others how to be successful traders – and thus Knowledge to Action was born.

### • Do you think that one of the main errors made by would-be traders is over-analysing data and markets?

Analysis paralysis can be an issue. The biggest issue tends to be a lack of attention to risk management and under capitalisation.

### • Do you think Forex trading as opposed to stock market trading is a better option for individuals who are looking for additional income on top of their main job?

Yes I certainly believe that. The stock markets are more unpredictable and risky – it's harder to predict which world news



Greg Secker was a successful trader who know trains others to success

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events will affect them. Foreign exchange does of course have its risks too and no one should begin trading currencies without the correct knowledge and knowhow, but it's certainly the better option for those wishing to supplement their income, as it is the most liquid.

Where there is liquidity there is more predictable price movements, the trouble with illiquid stocks is a single major buyer or seller can ruin a great setup, whereas a market that is more efficient and liquid is unlikely to be controlled by a single individual, so technical analysis becomes inherently more accurate.

• **Can you give our Myfinances.co.uk readers an outline of what they can expect to learn at one of your stock market or forex training seminars?**

A huge amount of information, skills and insider's tips and very practical know how. How do you perfectly trade size a trade so you don't lose more than 1% on any given trade..? You'll learn that.

When do you buy for precision elegant entry? You'll learn that. What 5 things must you look for before you ever sell a currency and when to take profit to avoid a short squeeze...you'll learn that too!

For fun, I also demonstrate live trades during the seminars as well as pre-recorded trades to demonstrate both how they operate and how it works and how quick it can be. I have a segment called "19k in four minutes" which is a video of me quite literally making £19,000 in just four minutes of trading.

If people don't get to see this kind of thing in the flesh then it's very hard for them to believe what I'm saying. So I show them that it is both possible and how the programme is designed to assist them with becoming successful also. It combines strategies that work and live trader coaching so they get to do it live with a trader.

**How did you get involved in the National Achievers Congress?**

NAC showcases the best of the best. The best in leadership (Antony Robbins), business (Richard Branson), wealth mindset and so on. I represent trading, as I've been continually selected as the number one in my field. I have a long track record of teaching and getting practically anyone started successfully in currency trading.

• **What will your message be at the National Achievers Congress?**

My message will be simply that successful trading on the Forex markets can lead to you quitting your day job and standing a chance of financial freedom. It's all about realising something that people dream about – retiring early, an easier life with a decent bank balance – is achievable. It's really not the stuff of fantasy.

There will be some of the world's most successful achievers and motivational speakers at the Congress – Richard Branson, Alan Sugar, T Harv Eker and Anthony Robbins, who I'm speaking immediately after. These guys are so inspirational and really get you motivated to achieve your lifelong goal. And I'll be demonstrating how trading foreign currencies is one of the ways of achieving financial success.

Find out more about Knowledge To Action [here](#).

Find out more about the National Achiever Congress [here](#).

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Hello,  
Thanks for providing us information about Greg Secker. I am really a very big fan of him and i am also very much impressed with his achievement.....!!

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**Nix** 18 hours ago

yep - this was excellent, Greg is an inspiration.



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